

Biographical Sketch

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Reid Hastie has degrees from Stanford University, the University of California at San Diego, and Yale University in Psychology. He has taught at Harvard University, Northwestern University, the University of Colorado (where he was Director of the Center for Research on Judgment and Policy), and is now a Professor of Behavioral Science on the faculty of the Chicago Booth Graduate School of Business and a member of the Center for Decision Research. He has served on review panels for the National Science Foundation, the National Institute of Mental Health, the National Research Council; and on seventeen professional journal editorial boards. His research was funded continuously by the National Science Foundation and the National Institutes of Health from 1975 through 2004.

His primary research interests are in the areas of judgment and decision making (managerial, legal, medical, engineering, and personal), memory and cognition, and social psychology. He has published over 100 articles in scientific journals on these topics. He is best known for his research on legal decision making (*Social Psychology in Court* [with Michael Saks]; *Inside the Jury* [with Steven Penrod and Nancy Pennington]; *Inside the Juror* [edited]; and *Punitive Damages: How Juries Decide* [multiple authors]). He is currently studying: the psychology of investment decisions; the role of explanations in inductive inferences; the primitive sources of confidence and probability judgments; decision making competencies across the adult life span; and neural substrates of risky decisions. He is the author of *Rational Choice in an Uncertain World: The Psychology of Judgment and Decision Making* (with Robyn Dawes, 2009) and *Wiser: Getting Beyond Groupthink to Make Groups Smarter* (with Cass Sunstein, 2015).

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Education

B.S. Stanford University, 1968

M.A. University of California, San Diego, 1970

Ph.D. Yale University, 1973

Academic Positions

1973-1980 Assistant Professor to Associate Professor
Department of Psychology, Harvard University

1980-1988 Professor, Department of Psychology
Northwestern University

1986-1987 Fellow, Center for Advanced Study in the Behavioral Sciences,

1988-2001 Professor, Department of Psychology
University of Colorado

2001 ... Ralph and Dorothy Keller Distinguished Service Professor of Behavioral Science
Chicago Booth Graduate School of Business, University of Chicago

Professional Organizations

American Academy of Arts and Sciences (Fellow)
American Psychological Society (Fellow)
Judgment and Decision Making Society
Psychonomic Society
Society for Experimental Social Psychology
Society of Experimental Psychologists

Journal and Foundation Review Boards

Decision, Associate Editor, 2014–; *Perspectives on Psychological Science*, Associate Editor, 2010–14; *Psychological Science*, Associate Editor, 2004- 2008; *Journal of Consumer Psychology*, Consulting Editor, 1996-2002; **Journal of Psychology and Financial Markets, Consulting Editor, 2000-;** *Law, Probability, and Risk*, Consulting Editor, 2000-2014; *Journal of Experimental Psychology: General*, Consulting Editor, 1985-86, 1988-92, 1995-2003; *Journal of Experimental Social Psychology*, Consulting Editor, 1976-1983, 1989-1994; *Journal of Personality and Social Psychology*, Associate Editor, 1977-1979; Consulting Editor, 1979-1983; *Law and Society Review*, Consulting Editor, 1983-1985; *Memory*, Consulting Editor, 1991-1995; *Journal of Experimental Psychology: Learning, Memory, and Cognition*, Consulting Editor, 1984-1986, 1999-; *Memory & Cognition*, 1981-1985; *Organizational Behavior and Human Decision Processes*, Consulting Editor, 1988-92, 2001-2004; **Psychological Review, Consulting Editor, 1988-1994;** Associate Editor, 2015–; *Psychonomic Bulletin & Review*, Associate Editor, 1993-1997; *Social Cognition*, Consulting Editor, 1981-1983. American Psychological Society Publications Committee, 1999-2001

National Science Foundation, Social and Developmental Psychology Review Panel Member, 1978-1982; Learning in Intelligent Systems Review Panel Member, 1996, 1997; Decision, Risk, and Management Science Review Panel, 2000 -2002; National Institute of Mental Health, Behavioral Sciences Research Special Panel Member, 1983-1985; Research Scientist Development Review Committee Member, 1988-90; Perception and Cognition Review Committee Member, 1992-96; Postdoctoral Fellowship Review Panel, 2009 –2011; Office of Naval Research, Special Advisory Committee on "Organizational Effectiveness," 1984. National Institute of Aging, Quantitative Research Workshop, 2002 -; Social and Developmental Psychology Review Panel Member, 2005-2008; National Research Council, Committee on Future Directions for Cognitive Research on Aging, (authored portions of, *The Aging Mind*, published by the National Academy Press, 2000), 1999-2000; Committee on Behavioral and Social Science Research to Improve Intelligence Analysis for National Security (2009-2011), (authored sections of *Intelligence analysis: Behavioral and social scientific foundations* and *Intelligence analysis for tomorrow: Advances from the behavioral and social sciences* – both published in 2011 by National Academies Press).

Research Support

Funded continuously by NSF, NIMH from 1975 to 2003.

Teaching

Managerial Decision Making; Leading Teams; Cognitive Psychology; Psychology and Law; Mathematical Models in Psychology; Statistics and Data Analysis.

Publications (Many of Hastie's published papers are available at:
<http://www.lib.uchicago.edu/e/busecon/busfac/Hastie.html>)

Tulving, E., & Hastie, R. (1972). Inhibition effects of intralist repetition in free recall. *Journal of Experimental Psychology*, *92*, 297-304

Anderson, J.R., & Hastie, R. (1974). Individuation and reference in memory: Proper names and definite descriptions. *Cognitive Psychology*, *6*, 495-514.

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Cole, W.R., & Hastie, R. (1978). The effects of lottery game structure and format on the subjective probability and attractiveness of gambles. *Personality and Social Psychology Bulletin*, *4*, 608-611.

Mazur, J.E., & Hastie, R. (1978). Learning as accumulation: A reexamination of the learning curve. *Psychological Bulletin*, *85*, 1256-1274.

Saks, M.J., & Hastie, R. (1978). *Social psychology in court*. New York: Van Nostrand (translated into Chinese and published in 1984)

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- Hastie, R., Schkade, D.A., & Payne, J.W. (1998). A study of juror and jury judgments in civil cases: Deciding liability for punitive damages. *Law and Human Behavior*, 22, 287-314. (Also: Hastie, R., Schkade, D.A., & Payne, J.W. (1999). Reply to Vidmar. *Law and Human Behavior*, 23, 715-718.)
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